# University Of Rochester Medical Center

# RESIDENT DEBT MANAGEMENT HANDBOOK 2019

Financial Aid Office
University of Rochester School of Medicine & Dentistry
601 Elmwood Avenue - Box 601
Rochester, New York 14642-8601
Phone: (585) 275-4523

E-mail: finaid@urmc.rochester.edu

# Loan Repayment Timeline Class of 2019

5	5/19 11 	/19 	5/20 	11/20 	5/21 	11/21 	5/22 	11/22 	5/23 	11/23 	5/24	11/24 	5/25 
Federal Subsidized Stafford After 7/1/93	6 month grace	C	Check with your loan servicer about Medical Residency Forbearance* or repayment options.  Repayment or Forbeara					arance					
Federal Unsubsidized Stafford After 7/1/93	6 month grace	C	Check with your loan servicer about Medical Residency Forbearance* or repayment options.  Repayment of				or Forbe	arance					
Federal Grad PLUS Loan Before 7/1/08	Check w	ith you	your loan servicer about Medical Residency Forbearance* or repayment options.				or Forbe	arance					
Federal Grad PLUS Loan After 7/1/08	6 month grace	C		your loan soorbearance					Repayment or Forbearance			arance	
Federal Perkins After 7/1/93	9 mon grace	• • •	_	eck with the esidency Fo							nent or F	orbearanc	Э
Loans for Disadvantaged Students		month ace					mited res						
Primary Care Loan		nonth ace		Residency		residenc	y program				Repaymer	ıt	
Private/Alternative Loans	Possib	le Grac	Grace, Deferment or Forbearance varies by lender.  Check with your lender			orbearar	ice						
Residency and Relocation Loans	Gra	ce perio	eriods and deferments during residency vary by lender.  Check with your lender										
Alumni Medical Loans			5 years	of interest-fr	ee grace, fo	llowed by 5	years of	repayme	nt				

<sup>\*</sup> Borrowers who apply for Medical Residency Forbearance must re-apply each year.

# MEETING THE DEBT MANAGEMENT CHALLENGE.

# A RESOURCE GUIDE FOR RESIDENTS

B.J. Revill
Director of Financial Aid &
Resident Debt Management Advisor

# STATEMENT OF NONDISCRIMINATORY POLICY The School of Medicine and Dentistry offers medical education and access to financial assistance to prepare physicians regardless of sex, age, race, color, sexual orientation and national or ethnic origin. Further, the University complies with all applicable nondiscrimination laws, including those which protect the rights of the disabled. The University of Rochester is committed to increasing underrepresented minorities in the profession. © 1995 University of Rochester. All rights reserved.

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#### **DEBT MANAGEMENT RESOURCES**

#### SMD Financial Aid Office

Managing your loans can be overwhelming especially during residency. Consequently, many medical centers offer debt management services. At the University of Rochester these services are provided by the Financial Aid Office which is located in Suite G-7644 in the Lower S-Wing of the University of Rochester Medical Center. The Financial Aid Office (FAO) is open from 8:00 a.m. to 4:30 p.m. Monday through Friday. Drop-ins are welcomed, although you may wish to schedule an appointment to assure efficient use of your own time and immediate availability of a counselor. We have found that appointments generally take about 45 minutes and it is very helpful if you bring your loan paperwork with you. Our phone number is (585) 275-4523.

**B.J. Revill**, Director of Financial Aid/Resident Debt Management Advisor, will be your primary resource. He can answer questions, help you sort out accumulated paperwork, clarify deferment, forbearance, and repayment plan options, research problems, and be your advocate with lenders or guarantee agencies. Since your hours are probably irregular, you may find it more efficient to communicate by e-mail to **Herbert\_revill@urmc.rochester.edu**.

For the purpose of applying to a lender for a Residency loan deferment, you need official certification by your residency program director or GME Coordinator. If you are here at Strong Memorial Hospital, you need to drop off your paperwork at the GME office in Room G-7654 for certification.

#### Web resources for managing repayment

The Financial Aid Office Resident Debt Management web site can be accessed at: https://www.urmc.rochester.edu/education/financial-aid/medical-dental-residents.aspx. Our web site (see next page) offers a variety of resources, including a cash flow worksheet and links to related sites. You will also find web sites for most of the national loan servicers. Check the site for your servicer(s), it is likely that you will be able to access your personal loan account information directly.

Another helpful link on our website is the Association of American Medical Colleges (AAMC). The AAMC maintains their FIRST (Financial Information, Resources, Services, and Tools) program and touches on a number of timely topics including loan repayment plans and forgiveness programs.

If you have problems resolving any student loan problems, you have the right to contact the Student Loan Ombudsman's office at:

U.S. Department of Education FSA Ombudsman Group P.O. Box 1843 Monticello, KY 42633

Phone: 877-557-2575; Fax: 606-396-4821

Web site: http://studentaid.gov/repay-loans/disputes/prepare





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## **Medical and Dental Residents**

#### Worksheets/Calculators

- Cash Flow Worksheet [3]
- <u>Income-Based Repayment Calculator</u> [/]

#### **Deferment Information**

- Federal Student Loans [2]
- <u>Deferment Conditions</u>

#### **AAMC Resources**

- AAMC (Association of American Medical Colleges) [2]
- Educational Debt Management Services for Residents 🖰
- Student Loan Repayment Timeline []
- Primary Care Loan Forgiveness Programs [2]

#### Additional Resources

- Resident Debt Management Handbook
- Financial Literacy and Tools 🗹
- <u>National Health Service Corp</u> [2]
- NIH Loan Repayment Programs 🗹
- Loan Servicers

#### Useful Links

Offices for Graduate Education

Medical Education Office

University Health Service

Parking at the URMC

**Related Offices** 

Financial Aid Office

Bursar's Office

Registrar's Office

Center for Experiential

Learning

## **Financial Strategies During Residency**

#### By Donald J. Germano, ChFC Beltz-Ianni & Associates. Rochester, New York

#### Why do you need to know this?

As a resident, you will earn an income and, in all likelihood, be managing a substantial amount of education debt as well. The key to handling your financial responsibilities and preparing for a more secure future is the ability to set short- and long-term financial goals and understand the basic components necessary to accomplish them.

#### **Four Simple Strategies**

Setting and monitoring your financial objectives during residency is not a complex process. For most residents, investing will not be a high priority since disposable income is low and the demand for cash is high. Those who do have funds to invest should consider applying the money to either debt reduction or possibly saving for a down payment on a home. That being said, the following should be addressed while a resident:

- 1. Broaden your understanding of financial issues that may affect you,
- 2. Prepare a household budget,
- 3. Protect your credit rating, and
- 4. Open your mail.

Open your mail and verify that creditors are being paid on time. Make sure that deferments, forbearances, or loan consolidations have been processed correctly. Most importantly, pay your bills on time regardless of the circumstances that may tempt you to let things slide. Keep in mind that debt exerts an enormous amount of control. After you complete your training, the amount of debt you carry can influence some key future decisions, such as: how many patients you see per hour; whether you choose private practice or academic medicine; and whether you work full-time or part-time. For these reasons, it is highly recommended that you reduce your debt as quickly as possible.

**Life insurance and disability insurance** are two components of a sound financial strategy that can be addressed while in residency. You should consider purchasing a sufficient amount of life insurance to allow your loved ones to maintain the lifestyle your family deems important should you die prematurely. Placing a dollar figure on that lifestyle is a function of your budget. I have found residents typically purchase between \$250,000 and \$500,000 of coverage; however, after training is completed, many physicians carry between \$1,500,000 and \$5,000,000 of protection.

Term insurance may make the most sense for residents. These contracts provide a death benefit to the beneficiary of your choice at what is generally considered an affordable cost during the early years of the policy. If you are single, you may want to consider life insurance if: 1) someone co-signed a loan for you; 2) you are concerned about future insurability (medical approval by the insurance company); or 3) you anticipate a need for coverage. The following features are important to understand before purchasing a life insurance contract: portability, convertibility, and the number of years the premium (your cost) is guaranteed by the insurer.

Disability income insurance protection is generally considered important to physicians and, for many residents, is the first insurance contract they purchase. Disability income insurance can pay you an

income if you're sick or injured and cannot work in accordance with the terms of the contract. Although the cost of the policy is an important factor, do not overlook the insurance company's definitions of disability. If you discover substantial differences in cost between two different companies, you may not be reviewing comparable programs.

There are generally two types of disability income protection: group insurance contracts and individual insurance contracts. Group contracts can be secured through your employer and/or various associations. Individual contracts are purchased directly from the insurance company and can be non-cancelable (on the part of the insurance company) and/or guaranteed renewable. The balance of my remarks will address these contracts.

It's been my experience that approximately 50 percent of all residents purchase an individual contract. This coverage is quoted as a monthly (income tax-free) benefit. The maximum amount of coverage you will be allowed to purchase as a resident is typically \$5,000. Upon request, the contract can include a feature at an additional cost, allowing you to expand the protection without providing new medical history; however, financial underwriting will be required. The amount of coverage available is always dependent on your income at the time you request coverage. Having this ability to expand your coverage may be important because many physicians in practice find they need to carry between \$8,000 and \$25,000 of monthly coverage.

Before you purchase a contract, understand the key definitions of the policy: total disability, residual disability, residual payout calculation, waiting period, recurrent disability, future income options, and exclusions. It is important to know that substantial changes have occurred within the industry since 1995. These changes have affected the definition of disability, as well as the cost for coverage.

Ask your employer if they have an arrangement with any specific insurance company. Employer-arranged programs can be voluntary; the residents are responsible for premium payments. These programs typically can be obtained at a more favorable cost than you can secure on your own. Many have liberalized underwriting – which means that coverage may be issued as long as you are not currently disabled or in the elimination period (disabled but not yet collecting benefits). Premiums are calculated using unisex rates and a discount which can be as much as 30 percent! Without Unisex rates, women are required to pay substantially more for coverage than men – as much as 40 percent more!

Lastly, the financial decisions you make as a resident will generally be less complex, yet, all decisions should take into consideration your short-term and long-term goals. These goals can be affected by the five main stages in your career: (1) medical school, (2) residency/fellowship, (3) the first 3 to 5 years of practice, (4) your maturation years, and (5) your retirement years. To receive appropriate advice at any particular stage, it is important to work with professionals who understand the overall picture. You can find such professionals by asking your colleagues (residents and attendings) for the names of those with whom they feel comfortable and whom they trust.

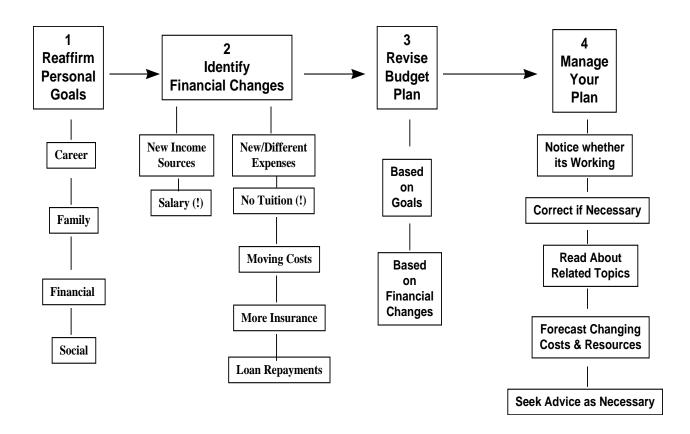
Donald J. Germano is a Registered Representative offering securities through Cadaret, Grant & Co., Inc. (One Lincoln Center, Syracuse, NY 13202 315.471.2191) member FINRA/SIPC. Beltz lanni & Associates and Cadaret, Grant are separate entities

#### FINANCIAL PLANNING

#### **Concepts & Activities**

You may not realize that you have been "doing" *financial planning* for years now, but if you financed your medical school education, then you are already familiar with the concepts of financial planning:

- ♦ defining your goals;
- identifying your income and your expenses;
- creating a budget that reflects these;
- monitoring and managing the results.



In managing your plan, you may find a *loan repayment timeline* useful. A sample timeline can be found inside the front cover of this publication. This can be adapted to your particular loan portfolio. In addition, there are many *web sites* available with interactive calculators to assist in budget development and comparison of debt repayment strategies. Check first the site of your loan servicer(s) as found in Appendix D.

#### Can a PGY-1 survive on a Net of \$3,429/month?

Creating a *budget* is one of the most efficient ways to organize your financial thinking. If you already have a budget format that works for you, you may be all set. If not, you can use the worksheet suggested on page 10 or any number of software tools or web sites. The worksheet on page 10 was designed specifically for physicians and is accompanied by a Single Resident Sample Budget, based on a PGY-1 income in Rochester. You will find a copy on the OME Financial Aid Office home page @ https://www.urmc.rochester.edu/education/financial-aid/medical-dental-residents.aspx.

After using a budget to figure out whether you are likely to have a *deficit* or a *surplus* income, you can plan your next steps. If you will have a deficit, focus on maximizing *deferment* and *forbearance* options. If you may have a surplus, consider prepaying some of your more expensive loans. Here again, software, web sites and/or a visit to our Debt Management Advisor can be helpful in assessing the options.

#### Disability Insurance

As a University of Rochester employee you have some employer paid, group long-term disability insurance coverage and the opportunity to purchase a supplemental individual policy at discounted rates. You need to examine the details of the group policy and determine whether the coverage provided is adequate to meet your needs or whether you wish to purchase additional individual coverage.

#### Screening a Financial Planner

In early fall, the American Medical Association (AMA) will release a list of new physician names. The list is readily obtained by financial planners, insurance sales people and others, who shortly thereafter begin phoning residents to offer "help" with financial planning. Financial planners offer a variety of services, including assistance with cash management and budgeting, investment planning, and advice on purchasing insurance. Different planners are experts in different areas and they make their money in different ways. The services of a good one will be well worth an investment of some of your time and some of your money, but how do you assure that you will find a "good" one and at what point do you need to do that?

The "Financial Planner Disclosure Form" (pages 12, 13) should serve as a useful tool in learning to effectively assess the competence and motivations of those who will seek your business. In general, since most indebted residents have limited funds for investment purposes, the primary motivation to use a planner during residency is to assure an appropriate level of insurance, most frequently, disability insurance.

#### Taxpayer Relief Act of 1997

Effective January 1, 1998, qualified taxpayers can deduct interest payments made on student loans during repayment. Residents who have actually started repaying their student loans may be eligible for this deduction regardless of whether they itemize deductions. **As always with taxes, certain provisions do apply.** You can check out the Internal Revenue Service web site at **www.irs.gov/** for further explanation of the student loan interest deduction.

Effective January 1, 2002, the following changes have been made to the Student Loan Interest Deduction:

- The 60-month limit for the deduction has been eliminated.
- Voluntary interest payments are now deductible.
- The current phase-out income levels for eligible taxpayers have been changed to: Single taxpayers, modified adjusted gross incomes of between \$65,000 and \$80,000; Married taxpayers, adjusted gross incomes of between \$130,000 and \$160,000.

The maximum deduction is \$2,500 for 2017. Please note that these provisions are in effect for interest paid on qualified education loans on or after January 1, 2002.

#### **Education Credits**

First year residents, often having paid tuition in the spring of their first year of residency, may qualify for an education credit on their taxes. An IRS form 1098T will be issued from your medical school reflecting qualified educational expenses, and would be utilized in determining eligibility for any education credits. Visit IRS Publication 970 for details.

#### SAMPLE CASH FLOW WORKSHEET

			Current Pay Stub	Incon	ne #1	Incor	ne #2	Total
SOURCES OF CA	SH		ourioner by olds	Salary	Other	Salary	Other	Gross
	<b>Monthly</b>	<u>Annual</u>	Gross Income					
Net Income			Annual					
Income Tax Return			Monthly					
Total Income			Federal Tax					
			State Tax					
			FICA 6.200%					
USE OF CASH:			FICA/Med 1.450%					
FOOD:								
Groceries			Subtotal					
Outside Meals			Health Insurance					
			F.S.A / H.S.A					
<b>HOUSING:</b>			Group Life Insurance					
Rent			Long-Term Disability Ins					
Electric			403(b)					
Telephone: Cell			Parking					
Telephone: Landline								
Internet / Cable			NET INCOME:					
Other			Monthly			1		
Other								
~~ ~~~~~								
CLOTHING								
Apparel & Misc Dry Cleaning			CREDITORS					Accoun
Dry Cleaning			Company Name	Purpose	N	otes	Payment	Balance
INSURANCE			Company Name	Mortgage	111	, co	Tayment	Datance
Renters				Auto				
Auto				Auto				
Life Insurance	<del></del>							
Disability				Credit Card				
LTC				Credit Card				
AUTOMOBILE								
Gasoline				St. Loan				
Maintenance Parking			Total Liabilities	St. Loan				
raikiiig			Total Liabilities					
INSTALLMENT PAY								
INSTALLMENT PAY Creditors w/o St.Loans								
INSTALLMENT PAY Creditors w/o St.Loans			INSURANCE					Annua
			INSURANCE Company Name	Туре	Amount	Inst	ıred	
Creditors w/o St.Loans  MEDICAL  Doctor/Dentist				Home	Amount	Inst	ıred	
Creditors w/o St.Loans  MEDICAL				Home Auto	Amount	Inst	ıred	
Creditors w/o St.Loans  MEDICAL  Doctor/Dentist  Prescriptions				Home Auto Umbrella	Amount	Inst	nred	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care				Home Auto Umbrella Life	Amount	Inst	ured	
Creditors w/o St.Loans  MEDICAL  Doctor/Dentist  Prescriptions				Home Auto Umbrella Life Life	Amount	Inst	ured	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care				Home Auto Umbrella Life Life Disability	Amount	Inst	nred	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care Recreation				Home Auto Umbrella Life Life Disability Disability	Amount	Inst	nred	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care				Home Auto Umbrella Life Life Disability	Amount	Inst	nred	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic				Home Auto Umbrella Life Life Disability Disability	Amount	Inst	nred	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care Recreation				Home Auto Umbrella Life Life Disability Disability	Amount	Inst	nred	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts				Home Auto Umbrella Life Life Disability Disability			nred	
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts Gifts			Company Name	Home Auto Umbrella Life Life Disability Disability LTC			Owner	Paymen
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		Type Checking		Paymen
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s)			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		Type		Paymen
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		Type Checking		Paymen
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions Misc. Spending			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		Type Checking		Paymen
MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions Misc. Spending			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		Type Checking Money Mkt		Paymen
MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions Misc. Spending			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		S Type Checking Money Mkt 403 (b)		Paymen
MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions Misc. Spending			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		Type Checking Money Mkt  403 (b) 401 (k)		Paymen
Creditors w/o St.Loans  MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions Misc. Spending			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		S Type Checking Money Mkt 403 (b)		Payment
MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions Misc. Spending			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN		Type Checking Money Mkt  403 (b) 401 (k)		
MEDICAL Doctor/Dentist Prescriptions  Child Care Animal Care Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation(s) Contributions Misc. Spending			Company Name  Monthly	Home Auto Umbrella Life Life Disability Disability LTC  SAVINGS/IN	VESTMENTS	Type Checking Money Mkt  403 (b) 401 (k)		Paymen

#### SAMPLE CASH FLOW WORKSHEET

PGY-1. Rochester, NY Marital Status: SINGLE

			Current Boy Stub	Incom	e #1	Incor	ne #2	Total
SOURCES OF CA	\SH		Current Pay Stub	Salary	Other	Salary	Other	Gross
SOURCES OF CIT	Monthly	Annual	Gross Income					
** . *	<del></del>			55.610				
Net Income	3,430	41,160	Annual	55,619				55,61
Income Tax Return			Monthly	4,635				4,63
Total Income	3,430	41,160	Federal Tax	623				
			State Tax	228				
			FICA 6.200%	287				
USE OF CASH:			FICA/Med 1.450%	67				
			TICA/Wed 1.150/0	07				
FOOD:								
Groceries	350 *	4,200	Subtotal	3,429				
Outside Meals	25	300	Health Insurance					
	-		F.S.A / H.S.A					
HOUSING:			Group Life Insurance					
Rent	800 *	9,600	Long-Term Disability Ins					
Electric	80 *	960	403(b)					
Telephone: Cell	70 *	840	Parking					
Telephone: Landline								
Internet / Cable	75 *	900	NET INCOME:					
Other			Monthly	3,429				3,4
Other			Number of withholding allowa			<u>I</u>		٠,٠٠
Ouici			runnoer of withholding allowa	mccs. 1.				
or omyr								
CLOTHING								
Apparel & Misc	50	600						
Dry Cleaning			CREDITORS					Acco
			Company Name	Purpose	N	otes	Payment	Bala
INSURANCE				(Mortgage)			-	
Renters	8	100		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \				
Auto	83	1,000		Auto			500	
Life Insurance		1,000		ruto			300	
Disability	120	1,440		Credit Card				
•	120	1,440						
LTC				Credit Card				
<u>AUTOMOBILE</u>								
Gasoline	100 *	1,200		School Loans		g Deferment	1,600	139,0
Maintenance	42	500		School Loans	Repay - 1	Oyrs @ 6.8%	1,000	137,0
Parking			Total Liabilities				2,100	139,0
6	<del></del>	=======================================					,	/-
INSTALLMENT PAY								
Creditors w/o St.Loans	500 *	6,000						
Cleditors w/o St.Loans	300	0,000	INSURANCE					
. Contract				-		NT.	4	Ann
MEDICAL			Company Name	Type	Amount	No	tes	Paym
Doctor/Dentist				Mtg /Renters				1
Prescriptions				Auto		dependent on 1	nany variables	1,0
				Umbrella				
Child Care				Life				
Ciliu Care			I					
Animal Care								1,4
				Disability				1,7
Animal Care				Disability				
Animal Care Recreation				Disability				
Animal Care				Disability				
Animal Care Recreation Clubs: Athletic				Disability				
Animal Care  Recreation Clubs: Athletic  Haircuts				Disability				
Animal Care Recreation Clubs: Athletic								
Animal Care  Recreation Clubs: Athletic  Haircuts		500	Monthly	Disability  SAVINGS/INVI	ESTMENTS			Accoun
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts	42		Monthly Deposits		ESTMENTS	Туре	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment		500 1,500	•	SAVINGS/INVI	ESTMENTS	Type Checking	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions	125	1,500	•	SAVINGS/INVI	ESTMENTS	Checking	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation)			•	SAVINGS/INVI	ESTMENTS		Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions	125	1,500	•	SAVINGS/INVI	ESTMENTS	Checking	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions Misc. Spending	125	1,500	•	SAVINGS/INVI	ESTMENTS	Checking	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions Misc. Spending  XED EXPENSES*	125 100	1,500 1,200 23,700	•	SAVINGS/INVI	ESTMENTS	Checking Money Mkt	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions Misc. Spending  XED EXPENSES*	125	1,500	•	SAVINGS/INVI	ESTMENTS	Checking Money Mkt  403 (b)	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions Misc. Spending  XED EXPENSES*	125 100	1,500 1,200 23,700	•	SAVINGS/INVI	ESTMENTS	Checking Money Mkt	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions Misc. Spending  XED EXPENSES*	125 100	1,500 1,200 23,700	•	SAVINGS/INVI	ESTMENTS	Checking Money Mkt  403 (b)	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions	125 100	1,500 1,200 23,700	•	SAVINGS/INVI	ESTMENTS	Checking Money Mkt 403 (b) 401 (k)	Owner	Accoun Balanco
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions Misc. Spending  XED EXPENSES*	125 100 1,975 595	1,500 1,200 23,700 7,140	•	SAVINGS/INVI	ESTMENTS	Checking Money Mkt 403 (b) 401 (k)	Owner	
Animal Care  Recreation Clubs: Athletic  Haircuts Gifts Entertainment Vacation) Contributions Misc. Spending  EXED EXPENSES* EMAINING EXPENSES	125 100	1,500 1,200 23,700	•	SAVINGS/INVI		Checking Money Mkt 403 (b) 401 (k)	Owner	

## FINANCIAL PLANNER DISCLOSURE FORM

Name		
Title		
Company		
Address		
City	State	Zip
Broker-Dealer Affiliation		
FINANCIAL PLANNIN	G SERVICES P	ROVIDED
Financial planners provide a range of services.		
1. Which of the following financial planning ser	vices are offered	l by your firm?
Goals and objectives		s in the area of life, disability,
Cash management, budgeting	long-term care,	health, property/casualty
☐ Tax forecasting ☐	Retirement plan	nning
☐ Investment review and planning ☐	Education Plan	ning
☐ Estate planning ☐	Other	
2. Do your financial planning services include r	ecommendation	s for specific investment of inves
	Yes No	<u>-</u>
3. Do you offer assistance with implementation	? □Yes □No	
4. Do you offer continuous, ongoing financial p		
	<u> </u>	
5. Do you take either full or limited discretionar	y authority over	the management of assets?
∐Yes ∐No		
PACECROLINI	D % EVDEDIENI	CE
BACKGROUN Licenses & Certifications	Professional	
Insurance		nal Association for Financial
Life Insurance	Planning	
Disability Insurance		of Certified Financial Planners
Property/Casualty	(ICFP)	r certifica i marciai i farmeis
Fixed Annuities	` ′	Association of Personal Financial
Variable Annuities Securities		Advisors (NAPFA)
General Securities		of Financial Planning Practitioner
General Securities		Society of CLU & ChFC
Mutual Funds	Internatio	nal Association of Registered
Limited Partnerships		inancial Planners (IARFP)
Certified Public Accountant	American	Bar Association
Attorney	American	Institute of Certified
Accredited Financial Planner Specialist	A	Accountants (AICPA)
(AFPS)	Other	
Certified Financial Planner (CFP)		
Chartered Financial Consultant (ChFC)		
Chartered Financial Analyst (CFA)		
Personal Financial Specialist (PFS)		
Registered Investment Advisor		
Registered Representative (Broker)		
Other		

### **BACKGROUND & EXPERIENCE (cont.)**

3.	. Education		
	☐ Bachelors	Area of Study	
	Masters	Area of Study	
	☐ MBA	10.1	
	Doctorate	Area of Study	
	☐ JD ☐ Other	Area of Study	
		_ Area of Study	
4.	. How long have you been offerin	g financial planning services?	
	. How many financial planning co		
	full calendar year?		
6.	. Will you provide me with referen	nces? 🗌 Yes 🔲 No	
7.	. Have you ever been cited by a prosons? Yes No	rofessional or regulatory govern	ing body for disciplinary rea-
		ETHOD OF COMPENSATION	
Fir	inancial Planning costs include wh	at a consumer pays in fees and c	commissions.
1.	. How will I pay for financial plan  Fees Commissions	nning services and plan impleme	entation by you or your firm?
2.	. Does your firm, an affiliate of yo participate in or receive compens ommend to me?   Yes N	sation as a general partner, from	firm act as a general partner, investments that you may rec-
3.	. Do you or any related parties recomay be referred? Yes		y persons of firms to whom I
fir	RIF The U.S. Securities & Exchange Com- rm holding out to the public as pro- nost circumstances, must be register	oviding financial planning servic	ces, for compensation, under
1.	. Are you or your firm registered a Exchange Commission? \( \subseteq \text{Yes} \)		ne U.S. Securities &
2.	. Are you or your firm registered a	as an investment advisor with th	ne state(s) of?
	☐ Yes ☐ No ☐ Excluded	l	( )
3.		nvestment advisors to provide a Part II. In what form will you pro Part II	•
			 Date

#### Keeping Track of Your Credit

Many creditors use automated scoring models to make lending decisions rather than rely on live credit analysts. You can increase your chances of receiving credit if you make sure your credit reports are accurate and up-to-date.

Keeping track of your credit is now easier thanks to the Fair and Accurate Credit Transactions Act of 2003, known as the FACT Act. Consumers benefit from new protections against identity theft, as well as the opportunity to receive free credit reports once a year from the newly established Annual Credit Report Request Service. This centralized credit reporting service is the only one authorized by Equifax, Experian and TransUnion to provide free credit reports to consumers.

To make it easier for consumers to request and receive these free credit reports, the service has established the Web site *www.annualcreditreport.com*. Consumers can request, view, and print one, two, or all three free credit reports via this secure Web site. Consumers can also request their free credit reports from this service:

- By phone at 877-322-8228.
- By written request mailed to:
   Annual Credit Report Request Service

  P.O. Boy 105281

P.O. Box 105281 Atlanta, GA 30348-5281

#### "FIXING" YOUR CREDIT REPORT

Credit "troubles" will be highlighted on your report by either an asterisk or a box. You will probably be asked to provide an explanation for any such problems before being granted credit and it may well be necessary for you to "repair" your record before proceeding. Repairing a credit report usually requires a written explanation about why a particular account wasn't paid or was paid late. It is generally necessary to deal directly with the creditor who reported the problem to the credit bureau. When the matter is satisfactorily resolved that creditor must then inform the credit bureau.

It may also be helpful - when asking a creditor to correct erroneous information - to simultaneously contact the credit bureau with the same request. The law requires the credit bureau to follow up with the creditor and if the creditor fails to respond to the credit bureau within 30 days, the derogatory information must be removed.

If you don't have a reasonable explanation, and/or don't satisfy a creditor you may have to establish a track record of 12 to 24 months of timely payments before any one will wish to extend you credit.

The Federal Trade Commission provides more information on how to access these free credit reports and fixing your credit at www.ftc.gov.

A defaulted loan is reported to credit bureaus and may remain on a borrower's credit report for up to seven years. Rehabilitation removes the default notation from a borrower's credit report. To rehabilitate a Federal Direct Loan, a borrower must make 12 reasonable and affordable, consecutive, voluntary, on-time, full monthly payments to the Department of Education. To rehabilitate an FFEL, a borrower must make 12 similar monthly payments to the holder of the defaulted loan *and* the loan must be resold.

#### **DEBT MANAGEMENT**

#### Your Rights and Responsibilities as a Borrower

When you borrowed, you accepted a set of responsibilities that last for the lifetime of each of your loans. You also were assured of certain rights to which you likewise remain entitled throughout the life of the loans. You need to clearly understand both your rights and your responsibilities in order to understand the range and limitations of your debt management options.

#### A Borrower's Rights

#### You have the right to know:

- 1. The lender (holder) cannot change the terms of your loan without your consent.
- 2. The interest rate for your loan(s) is specified in the promissory note(s).
- 3. The lender must return the promissory note to you when the loan is paid in full.
- 4. The lender will provide you with a repayment schedule before the repayment period begins and must notify you of the date your repayment period begins no later than 120 days after you leave school.
- If your lender sells the loan to another lender, or if a party other than the lender services the loan, the lender must notify you within 30 days of the transaction and send you a letter clarifying your obligations to the new lender/servicer.
- You may have a right to a grace period before repayment begins after you have completed school attendance, internship and residency in an accredited program, or a fellowship training program or fulltime educational activity approved by the U.S. Secretary of Education for this purpose.
- 7. If you qualify, you may apply for a *deferment* of your loan payments.
- 8. You have a right to repay the whole or any portion of the loan at any time without penalty.
- 9. Some of your loan obligation may be canceled in the event of your death or permanent and total disability in accordance with applicable Federal statutes and regulations.
- 10. If you are willing but financially unable to make the required payments on your loans, you may request the lender to grant *forbearance*. Forbearance is the temporary cessation of payments, allowing an extension of time for making payments, or accepting smaller payments than were previously scheduled. The lender must grant forbearance of principal, interest, or both. Forbearance requires a written agreement between borrower and lender. Unlike periods of deferment, when forbearance is granted the borrower is responsible for repayment of accrued interest charges. Lenders do not have to grant forbearance except in the case of medical residents still in their training period.
- 11. You may be eligible to have your loans combined by a lender when you enter repayment.
- 12. If you are unable to resolve any student loan problems with your lender, servicer, guarantor, or school, you have the right to contact the Student Loan Ombudsman's office at:

U.S. Department of Education FSA Ombudsman Group P.O. Box 1843

Monticello, KY 42633

Phone: 877-557-2575; Fax: 606-396-4821

Web site: http://studentaid.gov/repay-loans/disputes/prepare

#### A Borrower's Responsibilities

#### You are **required** to:

- 1. Repay your loan(s) with all accrued interest and deducted fees according to the repayment schedule provided by the lender at the time you leave school. *You must contact your lender no later than 90 days before any grace period ends.*
- 2. Notify your lender if any of the following events happened to you:
  - you change your name, address, phone number, or social security number
  - you transfer to another school
  - you enroll for less than half-time
  - your graduation date changes
  - you cease to participate in an activity eligible for deferment

Note: If you fail to notify your lender of changes and if your lender is unable to locate you, you will be held responsible for any fines, fees, or costs associated with a default status.

3. Properly direct all future correspondence to the new holder of your loan once you are notified in writing that your loan has been transferred to a new holder or service.

#### You are **expected** to:

- 1. Understand that you can use the proceeds of your loans only for tuition, fees, and other reasonable educational and living expenses.
- 2. Understand that the lender may charge an insurance premium and you will not be entitled to any refund of this premium.
- 3. Understand that to receive a deferment, including a deferral of the onset of the repayment period, you must, prior to the onset of the activity and annually thereafter, submit to the lender of the note evidence of your status in the deferment activity and evidence that verifies deferment eligibility of the activity. It is your responsibility to provide the lender with all required information or other information regarding the requested deferment.
- 4. Know that you have a variety of repayment options available to you. The "standard" repayment plan is a maximum of 10 years to repay your Title IV loan(s).
- 5. Understand that if you fail to repay your student loan, you will be considered in default and the following may result:
  - It may be reported to a consumer credit bureau and have a negative effect on your credit rating.
  - You may be ineligible to receive any additional federal or state financial aid funds.
  - Your federal and state income tax refunds may be withheld.
  - Your state medical license may be suspended.
  - Your wages may be garnished.
  - A lien may be placed on your property.
  - Your Medicare reimbursements may be reduced or you may be excluded from participation in the Medicare program.
  - Written-off debt may be reported to IRS as taxable income.

#### "Help! Where is my loan?" ... Secondary Markets

To further complicate the picture, your original lender may sell your promissory note to a *secondary market*, which thus becomes the new holder. This new entity probably has its own service contract with a different national servicer. Keep in mind that *each* of your promissory notes is a single salable entity and the odyssey for any one may differ markedly from that of another. If you have borrowed only under the Federal Direct Stafford Loan Program, you are fortunate because your loan portfolio has not been sold and will always be serviced by the servicer(s) hired by the Department of Education for that purpose.

The key to dealing with this potential confusion lies in:

- 1. having a basic understanding of how the system works and what the major players' roles are;
- 2. having a record-keeping system sufficiently well-organized to enable you to track loans individually;
- 3. recognizing the names of your loan servicers so that you will ALWAYS open their mail.
- WHY IS A LOAN SOLD? Although to you a Student Loan was a means to help pay for your education, in the financial community student loans are investments to be bought, sold and traded much like stocks or other commodities. Often, student loans are sold by original lenders to generate income for other, shorter-term or more profitable lending products or, in some cases, to provide additional student loan funding on a local level.
- ARE ALL YOUR LOANS BOUGHT AT THE SAME TIME? Not necessarily. Loans can be sold at any time after disbursement. Some of your loans may have been sold before you even took subsequent ones.
- WHO DO YOU CALL WHEN YOU'RE CONFUSED? It depends on what information you need. The most important party during repayment is the one performing loan servicing activities. This party can be the original lender, a secondary market, or a contract servicing organization. You must carefully read correspondence from all parties to be certain that you understand who the current servicer is.

When a loan changes hands, the original owner and the new owner or servicer send you a borrower notification letter which clarifies who the servicer is, what loans are involved, where to write or call, and what the status is of those loans. This is an important letter to keep. It is also an important letter to receive *so you must maintain an accurate, current address with your lender*.

If you do not know who your servicer is, contact your original lender (the originator of the loan) and, if they are unable to help, contact the original guarantor.

- **HOW CAN YOU BE SURE THAT YOUR LOANS WON'T BE SOLD?** You can't. Most promissory notes contain a seller's clause that allows a lender to sell the loan.
- WHO IS RESPONSIBLE FOR MAKING SURE YOU ARE NOTIFIED IF YOUR LOAN IS SENT ELSEWHERE? The sender, the receiver and you. In virtually all Student Loan transfer transactions, both the originator and the receiver send notification of the transfer (which might also be called the "conversion" or the "sale"). However, you must be certain that the originator has your correct, current address or you may never receive these notices.
- WHAT HAPPENS TO THE MONEY YOU HAVE ALREADY PAID TOWARD YOUR PRINCIPAL AFTER THE LOAN IS SOLD? The loan is sold for the "current outstanding principal balance" not the original principal. So if you paid off \$1,000 of a loan worth \$2,000, the buyer is only purchasing a \$1,000 loan plus any accrued interest.
- DO YOU HAVE TO RE-FILE DEFERMENT FORMS IF YOUR LOAN IS SOLD? Not necessarily. If the deferment was granted or processed by the original lender, there should be no problems. All paper documents are transferred with your loan. However, it is possible for documents in process to become lost or not to reach their destination and you may be required to re-send the forms. A good rule is to keep a copy of any documents sent to a servicer (and to send all documents via certified mail, "return receipt requested").
- **DOES A LOAN CHANGE IN ANY WAY AFTER IT IS SOLD?** No, unless you decide to consolidate all types into one loan. The new loan may have totally different terms than the terms of the original loans.
- **DO YOU STAY WITH YOUR ORIGINAL REPAYMENT SCHEDULE IF YOUR LOAN IS SOLD OR SERVICED ELSEWHERE?** Yes, the terms are contractually set by your repayment obligation (also known as "Installment Promissory Note") and cannot be changed without your written consent.

#### Maximizing GRACE & DEFERMENT Options

Grace: Period of time at beginning of repayment during which no payments are due [and - on subsi-

dized loans - no interest accrues.]

Deferment: A time period when the borrower does not have to make payments on a loan because of partici-

pation in a specified activity.

Your student loans were deferred throughout medical school because you qualified for an *in-school deferment*. Once you graduated, any applicable *grace period* kicked in and once that period of time elapses, the holder of your loan(s) will expect repayment to begin *unless you notify the servicer that you are engaged in another deferrable activity* as described in the chart on page 20.

Applicability of a grace period and/or deferment criteria are determined by the type of loan(s) you have and the date on which you negotiated your first such loan. Specific information about loan program grace and deferment options most applicable to current residents are described below by program. The chart on page 20 provides more detail with regard to other deferment statuses. Blank application forms for the most common deferments utilized by residents can be obtained in the Financial Aid Office, or at our web site: https://www.urmc.rochester.edu/education/financial-aid/medical-dental-residents.aspx.

#### Federal Subsidized and Unsubsidized Stafford Loans

Grace period: 6 months.

Deferments and forbearances are available.

#### Federal Graduate PLUS Loans

Grace period: Within 60 days of final disbursement.

Deferments and forbearances are available.

#### Perkins Loan

Grace period: 9 months for loans made prior to 10/1/81 and/or for new borrowers on and after 7/1/87.

Deferments and forbearances are available.

Interest: None during grace and deferment periods.

#### Moving on to FORBEARANCE

Forbearance: the granting by a lender or guarantee agency of a temporary cessation of

principal and/or interest payments, an extension of time for making pay-

ments, or the privilege of making smaller payments.

#### Eligibility for Forbearance

Various forbearance options exist depending on your circumstances. For both discretionary forbearance and mandatory forbearance, you must *submit a written request*.

Discretionary forbearance may be granted at the lender's discretion for up to one year at a time if:

- (1) poor health or other personal or financial problems affect your ability to make scheduled payments; and
- (2) the lender believes that you intend to repay the loan.

*Mandatory forbearance* of both principal and interest (if you so request) must be granted by a lender under the following circumstances:

- (1) you are eligible under the terms of your loan for a two-year medical or dental internship or residency deferment and that deferment period has expired such a forbearance can be expected to last throughout the remaining residency period, but will probably need to be renewed annually;
- (2) your Title IV debt burden equals or exceeds 20 percent of your total monthly income such a forbearance may extend for a period of up to three years.

Even without your written request, a lender may grant an *administrative forbearance*. The lender grants this type of forbearance only as a measure to prevent default when your payments are overdue or in certain unique circumstances. While this form of forbearance does not require your permission, the lender must notify you when administrative forbearance has been granted. The following are conditions under which a lender *may* grant administrative forbearance:

- (1) when a deferment is granted, and the lender later learns that the borrower did not qualify for the deferment;
- (2) at the beginning of a deferment period;
- (3) during the period of time between which the borrower entered repayment and the first payment due date was established;
- (4) during a period of national military mobilization or other national emergency;
- (5) during a period prior to a borrower's filing of bankruptcy;
- (6) during a period between the time a lender learns of a borrower's (or student's, in the case of a PLUS loan) death or total and permanent disability, and documentation of those conditions is received (up to 60 days);
- (7) to a borrower who is less than 60 days delinquent on a loan at the time the loan is sold or transferred.

In the case of a *mandatory administrative forbearance*, the lender is not required to obtain a forbearance request or supporting documentation from you, nor is the lender required to notify you at the time the forbearance is granted; the forbearance period lasts until the lender is notified by the Secretary of Education or the guarantor that the forbearance period no longer applies. For the periods specified below, a lender *must* grant a mandatory administrative forbearance:

- (1) exceptional circumstances exist, such as a local or national emergency or military mobilization;
- (2) the geographical area in which the borrower or endorser resides has been designated a disaster area by the president of the United States or Mexico, the prime minister of Canada, or by a governor of a state;
- (3) during a period of up to three years where the effect of a variable interest rate change causes the extension of the maximum repayment term; or
- (4) during a period of up to five years when an income-sensitive repayment schedule causes the extension of the maximum repayment term.

#### **Interest Payments During Forbearance**

During a forbearance period, you must make arrangements for the payment of interest. If, however, you are unable to pay the accruing interest, lenders may offer you the option of interest *capitalization*. With your consent, this option permits the lender to add the accruing interest to the principal balance. If you choose this alternative, be aware that capitalization increases the amount of money that you must ultimately repay because the interest is added to the loan's principal balance. Consequently, your monthly payment when the forbearance period expires, is higher than it would otherwise have been.

When forbearance involves the postponement of both principal and interest, the lender must contact you either by telephone or in writing at least once every three months to remind you of your outstanding obligation to repay.

#### **Applying for Forbearance**

- (1) Contact your lender(s) to obtain the required application form(s).
- (2) Your request for forbearance must be in writing and the forbearance agreement must be signed by both you and an authorized official of the lender.
- (3) No administrative or other fee may be charged and no adverse information may be reported to credit bureaus solely because of the granting of forbearance.
- (4) Most forbearances are for a period of twelve (12) months and must be renewed annually.
- (5) A borrower granted forbearance must be given the temporary cessation of payments option unless the borrower prefers one of the other two options (more time, reduced monthly payments).

### DEFERMENT ELIGIBILITY CHART

	FEDERAL PERKINS LOAN PROGRAM	HPSL STUDENT LOAN PROGRAM	FEDERAL STAFFORD LOAN PROGRAM	FEDERAL GRADUATE PLUS LOAN PROGRAM	FEDERAL CONSOLIDATION LOAN PROGRAM	FEDERAL DIRECT CONSOLIDATION LOAN PROGRAM
Deferment Condition	Perkins Loans @ 7/1/93	Prior Borrower	New <sup>1</sup> Borrower @ 7/1/93	New <sup>1</sup> Borrower @ 7/1/06	New <sup>1</sup> Borrower @ 7/1/93	
Full-Time study	No Limit	No Limit	No Limit	No Limit	No Limit	No Limit
Half-time study	No Limit	-	No Limit	No Limit	No Limit	No Limit
Graduate Fellowship study	No Limit	No Limit	No Limit	No Limit	No Limit	No Limit
Rehabilitation training	No Limit	-	No Limit	No Limit	No Limit	No Limit
Less-than-half-time study	-	-	-	-	-	_
Armed Forces	-	3 yrs	-	-	-	3 yrs <sup>7</sup>
Public Health Service	-	3 yrs	-	-	-	3 yrs <sup>7</sup>
Peace Corps/Action	-	3 yrs	-	-	-	3 yrs <sup>7</sup>
Tax-exempt organization	-	-	-	-	-	3 yr <sup>7</sup>
Temp, total disability/borrower	-	-	-	-	-	3 yr <sup>7</sup>
Temp, total disability/spouse	-	-	-	-	-	3 yrs <sup>7</sup>
Temp, total disability/depend't	-	-	-	-	-	3 yrs <sup>7</sup>
Nat'l Oceanic & Atmospheric Admin. (including Military and Health Service)	-	-	-	-	-	3 yrs <sup>7</sup>
Teaching in targeted area	-	ı	1	_	-	3 yrs <sup>7</sup>
Internship/residency	-	No Limit	-	-	-	2 yrs <sup>7</sup>
Internship/hospital/health care (including above)	-	No Limit	-	-	-	2 yrs <sup>7</sup>
Unemployment	3 yrs	6 mo	3 yrs	3 yrs	3 yrs	3 yrs
Economic Hardship <sup>6</sup>	3 yrs	6 mo	3 yrs	3 yrs	3 yrs	3 yrs
Mother entering work force <sup>3</sup>	-	-	-	-	-	1 yr <sup>7</sup>
Parental leave <sup>4</sup>	-	-	_	-	-	6 mo <sup>7</sup>
Primary Care Service <sup>5</sup>	-	-	-	-	-	

#### **DEFERMENT SUMMARY – FOOTNOTES**

- 1) A 'new borrower' in a given program is one who had no outstanding balance on the date he or she signed the promissory note and who received a loan under the programs either (1) for a period of enrollment beginning on or after the indicated date, or (2) disbursed on or after the indicated date.
- 2) Eligible for deferment while engaged in at least half-time study at a participating school if the borrower obtained a GSL or SLS loan for that period of enrollment.
- 3) A Perkins Loan borrower or a new GSL or SLS borrower is eligible for deferment for periods not exceeding 12 months if the borrower is a mother with preschool-age children, is entering or re-entering the work force, and is being paid no more than \$1 above minimum wage.
- A 'parental deferment' is a period not exceeding six months during which the borrower is pregnant, caring for his or her newborn child, or caring for his or her adopted child immediately following adoption. The borrower may neither be attending school nor be gainfully employed, and must have been enrolled on at least a half-time basis at a participating school at some time during the six months preceding the period of parental leave.
- 5) On loans for which the promissory note is signed on or after 10/13/92, 3 years for any borrower who has completed an accredited internship or residency training program in family medicine, general internal medicine, preventive medicine or general pediatrics and who is practicing primary care.
- 6) A borrower is considered to have an economic hardship if the borrower
  - is receiving payment under a federal or state public assistance program;
  - is working full time but earning an amount that does not exceed the greater of
    - ♦ the federal minimum wage, or
    - ♦ an amount equal to 150% of the poverty guideline applicable to the borrower's family size as determined according to section 673(2) of the Community Service Block Grant Act.
- 7) Only true if loans being consolidated include FFEL loans made before July 1, 1993.

Please Note: Effective July 1, 2009, some deferment eligibility requirements were changed. Please check with your lender on your current eligibility.

#### Selecting a REPAYMENT PLAN

When you do finally enter the repayment period, you will have a variety of repayment plans from which to select. Your options have differing advantages and disadvantages, and you will need to consider which plan best complements your anticipated income. In essence, as the chart in Appendix C illustrates, you will pay more in the long term for the right to pay less in the short term. Of course, you can select a longer repayment period in order to reduce monthly payments in the early years, but then pre-pay the entire loan as income rises quickly in the early years of practice.

Below are summaries of repayment options both for Federal Family Education Loan Program (FFELP) borrowers and Federal Direct Loan Program (FDLP) borrowers. In both programs, if you do not specify a repayment plan, you will be given the Standard Plan. While other private and government loan programs may offer different combinations of alternatives, the plans described here will give you a sense of the available options. There are a variety of web sites and software options available to assist you in comparing repayment options. One of the most useful is the Federal Direct Loan web site: <a href="https://studentaid.ed.gov/SA/repay\_loans">https://studentaid.ed.gov/SA/repay\_loans</a>.

#### Federal Family Education Loan Programs (FFELP) Repayment Plans

#### 1. Standard (or Fixed) Repayment Plan

- a) Repayment period is 10 years.
- b) Annual repayment amount is fixed.
- c) Minimum annual repayment is \$600.

#### 2. Graduated repayment plan

- a) Repayment period is 10 years.
- b) Annual repayment amount varies.
- c) Monthly repayment amount may increase or decrease but generally is lower in the early years of the repayment period.
- d) Annual repayment amount is not necessarily related to individual borrower and/or borrower's income.

#### 3. Income-Sensitive Repayment Plan

- a) Repayment period is 10 years.
- b) Annual repayment amount changes based on borrower's income.
- c) Adjustment based on amount of borrower's expected take-home pay during the next repayment period.

#### 4. Income-Contingent Repayment Plan

- a) This repayment plan is available to FFEL borrowers whose lender either requested an alternate repayment option because the borrower is considered to be at "high risk of default" as defined by regulations; or assigned the borrower's loan(s) to the Department of Education because the borrower has defaulted on the loan(s).
- b) Maximum repayment period is 25 years.
- c) Borrower's monthly repayment amount is generally based on the total amount of the borrower's (and, in some circumstances, the borrower's spouse's) loans, family size, and Adjusted Gross Income (AGI).
- d) Not available to Federal PLUS borrowers.

#### 5. Income-Based Repayment Plan

- a) Repayment period is up to 25 years.
- b) Program "caps" loan payments at 15% of the borrower's income that exceeds 150% of the federal poverty line for their family size.

#### Federal Direct Loan Program (FDLP) Repayment Plans

#### 1. Standard (or Fixed) Repayment Plan

- a) Repayment period is 10 years.
- b) Annual repayment amount is fixed.
- c) Minimum annual payment is \$600.

#### 2. Extended Repayment Plan

- a) Repayment period varies from 12 to 30 years.
- b) Lower monthly payment than Standard Repayment Plan.
- c) Usually the borrower will pay more interest because of the longer repayment period.

#### 3. Graduated repayment plan

- a) Repayment period is 10 years.
- b) Annual repayment amount varies.
- c) Amount increases every two years.
- d) Annual repayment amount is not necessarily related to individual borrower and/or borrower's income.

#### 4. Income-Contingent Repayment Plan (the "Pay-As-You-Can Plan")

a) Maximum repayment period may not exceed 25 years.

b) Borrower's monthly repayment amount is based on the total amount of the borrower's Direct Loans and Adjusted Gross Income (AGI), so repayment amounts adjusted as income rises or falls.

#### 5. Income-Based Repayment Plan

- a) Repayment period is up to 25 years.
- b) Program "caps" loan payments at 15% of the borrower's income that exceeds 150% of the federal poverty line for their family size.

#### 6. Pay As You Earn Plan

- a) Repayment period is up to 20 years.
- b) Program "caps" loan payments at 10% of the borrower's income that exceeds 150% of the federal poverty line for their family size.

#### 7. Revised Pay As You Earn Plan

- a) Repayment period is up to 20 years on undergraduate debt; 25 years on graduate/professional debt.
- b) Payments are generally 10% of the borrower's income that exceeds 150% of the federal poverty line for their family size.
- **8. If none of the other plans** meet your needs because you have exceptional circumstances, the Direct Loan Servicing Center may provide an individually designed alternative repayment plan.

#### Contemplating LOAN CONSOLIDATION and REFINANCING

Consolidation: the process of repaying several loans with a single new loan, the specific terms of which may differ from those of the loans being paid off.

When you consolidate your loans, understand that your old loans are being repaid in full with a totally new loan. The key to deciding whether it is in your best interest to consolidate is to compare the *terms of the new loan* with those of your current loans. There is only one avenue to consolidation: the Federal Direct Consolidation Loan Program.

In examining the potential advantages and disadvantages of loan consolidation, consider three major questions: *whether* to consolidate, *when* to consolidate, and *which loans* to consolidate.

Deciding whether to consolidate requires a cost/benefit analysis. Questions to consider include:

- After necessary expenditures for living expenses, *could* you meet your scheduled loan payments or is it *essential* that you reduce the monthly payment(s) by some means?
- How much are you willing to pay, if necessary, to reduce the number of your loan servicers and hence the paperwork required to manage your debt burden?
- How will the interest rate on the new loan compare to those of the old loans?
- What deferments might you *lose* through consolidation?
- What deferments might you gain through consolidation?
- How will your income stream change from year to year in the early years of loan repayment?
- Do your current loans offer repayment schedules that are commensurate with that income stream?

Deciding *when* to consolidate flows from the process of determining *whether* to do so. The key is to time consolidation to keep interest as low as possible, maximize grace and deferment options, and access repayment plan schedules that best fit your income stream and career path.

Deciding *which loans* to consolidate requires the analysis of anticipated interest rates, type and length of selected repayment schedule, resultant monthly payments and total finance charges for *each* loan eligible to be considered and – then – the comparison of that cost with the cost of the various combinations of comparable consolidation loans. Consolidation loans offer longer repayment terms; in many cases, depending on the total outstanding debt at the time of consolidation, up to 30 years.

#### Federal Direct Consolidation Loan Program (http://www.studentloans.gov/)

To receive a Federal Direct Consolidation Loan, you must currently have an outstanding balance on either a Federal Direct Loan *or* a FFEL, be in a grace period or repayment status on all loans being consolidated, or, if in delinquent or default status, intend to re-enter repayment through such consolidation.

You can apply for a Federal Direct Consolidation Loan while you are:

- in your six-month grace period,
- in repayment,
- in deferment, or
- in default, so long as you either agree to repay the loan under the Income Contingent Repayment Plan, or you make "satisfactory" repayment arrangements, e.g., make three consecutive monthly payments.

The interest rate for Direct Consolidation Loans is based on the weighted average of the interest rates on loans being consolidated, rounded to the nearest higher one-eighth of one percent. The rate is fixed and will not exceed 8.25%. Borrowers may also use the interactive calculator at <a href="www.studentloans.gov">www.studentloans.gov</a> to determine their weighted average interest rate and to see what their loan payments might be under each of the four repayment plans.

A **Federal Direct Consolidation Loan** may have either or both a *subsidized* and an *unsubsidized* component. To the extent that the loans being repaid through the consolidation were originally subsidized, the proportional component of the new loan will also be subsidized. There will be no subsidy for the portion of the new loan which relates to previously unsubsidized loans.

#### Loans which contribute to the subsidized portion of a Federal Direct Consolidation Loan:

Federal Stafford Loans (subsidized)

Guaranteed Student Loans

Federal Insured Student Loans (FISL)

Federal Direct Subsidized Loans

Other Direct Subsidized Consolidation Loans

Federal Perkins Loans, National Direct Student Loans, and National Defense Student Loans

#### Loans which contribute to the UNsubsidized portion of a Federal Direct Consolidation Loan:

Federal Unsubsidized Stafford Loans

Federal Supplemental Loans for Students (SLS)

Federal Consolidation Loans

Federal Direct Unsubsidized Loans

Other Direct Unsubsidized Consolidation Loans

Auxiliary Loans to Assist Students (ALAS)

Health Professions Student Loans (HPSL)

Health Education Assistance Loans (HEAL)

Loans for Disadvantaged Students (LDS)

Loans made under Subpart II, Part B, Title VIII of the Public Health Service Act, including nursing school loans

#### LOAN FORGIVENESS and REPAYMENT PROGRAMS

Loan Forgiveness/Repayment Programs help repay a portion of a student's loans in exchange for one or more years of service, often in a medically under-served area. A good source of information on programs in all fifty states, the District of Columbia, and Puerto Rico, is the publication "State and Other Loan Repayment/Forgiveness and Scholarship Programs," published by the Association of American Medical Colleges. This book is available for you to review online at the web site below, or you can write to request more information from:

Section for Student Programs

Division of Student Affairs and Education Services

Association of American Medical Colleges

664 K Street, NW, Suite 100

Washington, DC 20001 PHONE: (202) 828-0400

FAX: (202) 828-1125

Web Site: https://services.aamc.org/fed\_loan\_pub/index.cfm

The following programs represent only a few **examples** of the many programs described in this book.

#### Army Reserve's Health Professionals Loan Repayment Program

Participants may have up to \$50,000 of their educational debt repaid over 3 years of Reserve Service. For additional information, call 1-800-USA-ARMY, call your local recruitment office, or visit their web site at http://healthcare.goarmy.com/.

#### Indian Health Service Loan Repayment Program

Participants may select a two-year contract with the Indian Health Service (IHS) to provide full-time clinical service at a designated priority site. For physicians accepting a two-year contract, the IHS will repay outstanding educational loans of up to \$20,000 per year for each year of service. IHS also will pay up to 20 percent of the increased federal tax directly to the Internal Revenue Service on behalf of the physician.

Selection priorities: Priority specialties are announced annually. Priority is historically given to residents and physicians in the fields of Family Medicine, Internal Medicine, Obstetrics-Gynecology, Pediatrics, Geriatric Medicine, Podiatric Medicine, and Psychiatry. Other qualified physicians agreeing to go to the *neediest sites* also have priority.

Applications can be obtained from:

Indian Health Service Loan Repayment Program 5600 Fishers Lane, Mail Stop: OHR (11E53A) Rockville, Maryland 20857

Phone: (301) 443-3396; Fax: (301) 443-4815 www.ihs.gov/careeropps/loanrepayment/

#### National Health Service Corps (NHSC) Loan Repayment Program

The NHSC, a component of the Health Resources and Services Administration, offers forgiveness programs to physicians who agree to practice for a set number of years in areas that lack adequate medical care, including remote and/or economically depressed regions. Eligible medical disciplines include Family Practice, General Pediatrics, General Internal Medicine, General Psychiatry, Geriatrics, and Obstetrics-Gynecology. This program provides up to \$50,000 for loan repayment for a two-year, full-time commitment, or \$25,000 for a two-year part-time commitment. This is in addition to the physician's salary and benefit package. Furthermore, NHSC pays 39 percent of the loan repayment to cover income tax liability.

Contact: U.S. Department of Health and Human Services

Health Resources and Services Administration

Bureau of Health Workforce

5600 Fishers Lane Rockville, MD 20857 Phone: 1-800-221-9393

https://nhsc.hrsa.gov/loanrepayment/loanrepaymentprogram.html

#### Faculty Loan Repayment Program

Physicians who come from a disadvantaged background, based on environmental and/or economic factors, have an eligible health professions degree or certificate, and have an employment commitment as a faculty member at an approved health professions institution for a minimum of two years may receive up to \$40,000 in loan repayment assistance, as well as funding to offset the tax burden. Additional information is available from:

U.S. Department of Health and Human Services Health Resources and Services Administration Bureau of Health Workforce 5600 Fishers Lane Rockville, MD 20857 Phone: 1-800-221-9393

https://bhw.hrsa.gov/loansscholarships/flrp

#### NIH Research Loan Repayment Programs

Participants sign a contract with the National Institutes of Health (NIH) to engage in qualified research as an employee of the NIH for a minimum period of two or three years. The Programs will pay a maximum of \$35,000 a year toward participants' outstanding eligible educational debts for a minimum two-year commitment in the Clinical, Pediatric, Contraception and Infertility, or Health Disparities Research Programs or a minimum three-year commitment in the General Program.

Selection priorities: U.S. citizens/nationals/permanent residents who have educational debt in excess of 20% of their beginning annual NIH salary or stipend. Individuals employed by the NIH between 11/4/87 and 11/3/88 are not eligible.

Individuals with existing service obligations under other programs will not be considered until the prior existing obligation is discharged.

Applications can be obtained from:

NIH Division of Loan Repayment Programs National Institutes of Health 6011 Executive BLVD, Suite 206 Bethesda, MD 20852

Phone: (866) 849-4047; Fax: (866) 849-4046

www.lrp.nih.gov Email: lrp@nih.gov

#### Other Federal and State Forgiveness/Repayment Programs:

#### Federal Public Service Loan Forgiveness Program

This program discharges any remaining debt after 10 years of full-time employment in public service and 120 monthly payments made on or after October 1, 2007 on an eligible Federal Direct Loan. Eligible loans include Federal Direct Stafford Loans, Federal Direct PLUS Loans, and Federal Direct Consolidation Loans. Borrowers in the FFEL program will need to consolidate into Direct Loans. For more details visit the AAMC web site (https://students-residents,aamc.org/financial-aid/).

#### New York State Regents Physician Loan Forgiveness Program

Participants will receive up to \$10,000 in educational loan repayments for each year of medical practice in an area of New York State designated as having a shortage of physicians. There is a minimum service requirement of two years; the maximum award is \$40,000 for four years of service.

#### Eligibility Requirements:

- Graduate of licensure-qualifying program of study in New York State registered by the Education Department.
- New York State permanent, legal resident.
- Completed residency training within five years preceding date of first award payment.
- U.S. Citizenship or lawfully admitted alien for permanent residence.

#### Applications can be obtained from:

Pre-Collegiate Preparation Programs and Scholarship Unit New York State Education Department Room 505W, Education Building Albany, New York 12234 (518) 474-3719 E-mail: scholar@nysed.gov or kiap@nysed.gov

Web site: http://www.highered.nysed.gov/kiap/scholarships/

#### **DELINQUENCY & DEFAULT**

Generally, lending institutions require collateral or other security prior to making a long-term consumer loan. In the Federal Stafford Loan programs a guarantee agency functioning on behalf of the federal government insures that the loan will be repaid if the borrower defaults. Thus, in the event of default, the guarantee agency may ultimately be required to repay the lender after a default claim has been filed. In turn, this action requires the agency which paid the claim to pursue collection until every possible means of collection has been exhausted, at which time a claim can be submitted to the U.S. Treasury.

A loan in repayment becomes <u>delinquent</u> whenever a scheduled payment has not been made by the due date. The lender is required to send at least two (2) written notices or collection letters to the borrower within the first 30 days of the delinquency in an attempt to re-establish payments. During days 31 through 60, the lender must attempt to contact the borrower by telephone. If the borrower cannot be contacted by telephone, at least 2 forceful collection letters must be sent, warning the borrower that the loan may be assigned to the guarantee agency, resulting in damage to the borrower's credit rating and possible litigation. During each 30-day period from day 61 through day 150, more attempts to contact the borrower by telephone or letter must be

made. A final demand letter is sent between day 151 and day 180; 30 days are allowed following the final demand letter before the default claim is filed.

During this time the lender is urged to use skip-tracing services, if the borrower cannot be located, as well as pre-claims services provided by State agencies and the Federal government. The lender is urged to resort to litigation (law suit) in an endeavor to re-establish payment. To this end, most of the notes used in the Stafford Loan Program (GSL) contain an acceleration clause which allows the lender to demand the entire balance of the loan due at one time, following other efforts to collect.

Lenders may not file a default claim with the guarantor of the loan unless the delinquency has persisted for:

- 270 days for a loan repayable in monthly installments; or
- 330 days for a loan repayable in less frequent installments.

A claim is filed by the lender after all attempts at collection have failed and the loan has gone into default. The guarantor or insurer of the loan is obligated to pay the principal balance plus accrued interest to the lender. Once the claim has been paid, the defaulted loan then becomes the property of the guarantee agency, which then continues to pursue collection. These public agencies have various collection methods open to them that do not exist for the commercial lender.

The Federal government has been authorized to (a) garnishee Federal salary checks for defaulters in public service, and (b) report loan defaults to credit bureaus and other agencies which serve as repositories for individual credit histories. State governments, in some instances, have secured authority to offset defaulted loan amounts against State income tax refunds due an individual defaulter. The reauthorization legislation of 1986 also requires guaranty agencies, eligible lenders, and subsequent holders of loans to enter into agreements with credit bureaus to exchange information regarding student borrowers. The Technical Amendments of 1987 also allow eligible institutions to enter into arrangements with holders of delinquent loans for the purpose of providing information regarding a borrower's location or employment of for the purpose of assisting the holder in helping borrowers avoid default. Also, states are now adding a student loan default question to their licensure application.

If the borrower encounters problems during the repayment period, the cardinal rule is: communicate with the lender to see what arrangements are available to keep the loan out of the delinquent and the default category.

#### **Senior Medical Student and Resident Loan Programs**

Some loan assistance is available to fourth year medical students to assist them with their interviewing and relocation expenses during the transition to residency. These programs may also offer assistance during and after the residency program. These are *consumer*, as opposed to *educational* loans, and may, therefore, be more costly. For more specific information about senior and resident loans, contact your lender or the Financial Aid Office.

#### APPENDIX A

#### **GLOSSARY OF TERMS**

**Accrued interest** The amount of money that has accumulated on the principal of your loan.

**Amortization** A gradual reduction of a loan debt through periodic installment (usually monthly) payments

of principal and interest.

**Borrower** The person who obtains the loan and is required to repay it.

**Cancellation** Circumstances under which the borrower is not required the repay the loan. Most often

cancellation is associated with the death or total and permanent disability of the borrower, although certain federal loans – or portions of these loans – are sometimes canceled when the

borrower works in a specific area.

Capitalization See "Interest Capitalization."

Compounded Interest See "Interest Capitalization."

**Consolidation** See "Loan Consolidation."

**Default** Federal loan: Default on a federal loan occurs when a borrower fails to make payments on a

loan for 270 days. During the delinquency period, the lender must exercise due diligence in attempting to collect the loan; that is, the lender must make repeated efforts to locate and contact you about repayment. If these efforts are unsuccessful, the lender will usually take steps to place the loan in default and turn the loan over to the guarantee agency in your state for collection. Lenders may accelerate a defaulted loan, which means that the entire balance of

the loan (principal and interest) becomes due in a single payment.

<u>Private loan</u>: For private loans, default typically occurs when you fail to make payments on your loan for a certain period of time. This time frame is specified in your loan materials.

**Deferment** A period of time for which the borrower does not have to make payments on a loan because

he or she is engaged in an activity specified as eligible for deferment, such as full-time student

status or post graduate training. Deferments are not granted for unlimited periods.

**Delinquent** A borrower is late in making payments on a loan, but is not yet in default.

**Disclosure Statement** A document prepared by the lender that identifies the cost of the loan to the borrower as a

result of the interest charged, accruing and capitalization of interest, and other finance

charges.

**Economic Hardship** 

Deferment

A period of time during which you are entitled to postpone repayment on the principal balance of your loan. The deferment is based on the documentation provided to your lender which indicates that your total monthly income does not exceed the federal minimum wage or an amount equal to 150% of the poverty guideline applicable to the borrower's family size.

**Equal Installments** Repaying the loan in the same increments over time such as \$50 every month, or \$90 every

quarter.

**Fixed Interest rate** The interest rate remains the same over the life of the loan.

**Forbearance** A formal arrangement between a borrower and the lender/holder or servicer that prevents

delinquency or default by allowing the borrower to suspend/reduce payments for a period of time, because the borrower is facing financial hardship. Interest accrues on the loan during the forbearance period thus increasing the total cost of the loan. Capitalization of accrued and unpaid interest during this time increases both the overall balance owed and the size of

monthly repayments required after the forbearance period has ended.

#### APPENDIX A (cont.)

#### **GLOSSARY OF TERMS (cont.)**

Grace Period The time between leaving school and beginning repayment.

**Graduated Repayment** Repayment installments are lower in the first few years of repayment and increase over time.

The assumption underlying graduated repayments is that borrowers tend to have lower

incomes after graduation, but higher incomes as they continue working.

Guarantor/Guarantee

Agency

The insurer of the loan. Generally, a borrower only hears from the guarantor if his or her loan

is in default.

**Holder** Owner of the promissory note. The holder can be the lender. When a lender sells a loan,

however, it gives up ownership of the promissory notes to the organization to which it sold the loans. The borrower becomes obligated to repay the loan to the new holder not the

previous lender.

Income-Based Repayment Plan Loan payments capped at 15% of the borrower's income that exceeds 150% of the federal

poverty line for their family size.

Income-Contingent Repayment Plan (Sometimes known as the Pay-As-You-Can Plan.) Bases annual repayment amounts on your Adjusted Gross Income (AGI) and the total amount of your Federal Direct Loans. As your income rises (or falls) each year, your repayment amounts will be adjusted. Your required

monthly payment will not exceed 20 percent of your discretionary income.

Income-Sensitive Repayment Plan  $Repayment \ is \ calibrated \ to \ the \ borrower's \ income, so \ that \ repayment \ installments \ fluctuate \ as$ 

the borrower's income rises and falls.

**Interest** The cost of using money over a specified period of time. It is the fee a lender charges

borrowers.

**Interest Capitalization** Occurs when accrued interest is added to a loan's principal balance. Lenders may capitalize

interest on a quarterly, annually or once at repayment. The loan becomes more expensive the

more frequently accrued interest is capitalized.

**Interest Rate** The relative cost of funds for a loan, usually calculated as a percentage of the loan's principal

balance.

**Lender** The individual or organization that provides the loan to the borrower.

LIBOR London Inter-bank Offering Rate. It is an index similar to the US Treasury bill and

Commercial Paper.

**Loan Consolidation** Usually refers to a federal program that permits borrowers to combine their educational loans

from government sources into one loan with one interest rate and several repayment plan

options, such as graduated or income-sensitive.

Loan Servicer An organization that acts on behalf of the lender/holder and conducts certain activities such

as billing, processing deferment forms, processing requests for forbearance, sending out notices about the status of loans, and collecting delinquent accounts. Some holders act as their

own servicers rather than hiring an outside servicer.

**Prime Rate** This is the rate of interest that commercial banks charge their most creditworthy customers.

Interest rates on private education loans are often based on the prime rate. A major influence on adjustments to the prime rate is federal monetary policy. When the Federal Reserve Board raises or lowers the discount rate (the interest rate charged on loans to member banks) lenders adjust their prime rate accordingly. This generally results in subsequent interest adjustments

for loans with variable rates.

**Principal** The actual loan amount borrowed.

#### **APPENDIX A (cont.)**

#### **GLOSSARY OF TERMS (cont.)**

rate)

**Promissory Note** The legal contract between the borrower and the lender that requires the borrower to repay

the loan and that stipulates its terms and conditions such as interest rate, number of years to

repay, and deferment options.

**Refinancing** Renegotiating the terms of your loan(s), usually resulting in a lower interest rate. The federal

loan consolidation program is an example of refinancing.

**Repayment Period** The amount of time permitted to repay the loan.

**Repayment Schedule** When repayment installments on the loan are due and the amount of each installment.

**Secondary Market** An organization that buys loans from lenders and other holders. By definition, a secondary

market itself is a holder.

**Simple Interest** Interest accrues only on the principle and not on previously accrued interest.

**Treasury Bill Rate (T-bill** The rate paid by the government on its short term borrowing. The rate is reset periodically

through public auctions. The T-bill rate is based on the quarterly average of 13 weekly

auctions.

Variable Interest The interest rate fluctuates at intervals over the life of the loan by virtue of being tied to a

monetary measure, such as Treasury bills or the prime rate.

# APPENDIX B-- Summary of Interest Rates Stafford, PLUS, and Consolidation Loans

#### **Stafford Loans**

#### 10-YR Treasury bill = 3.0%

Loan Disbursed	Other Conditions	Interest Rate Or Differential*	Interest Rate Cap
Between July 1, 2018 and June 30. 2019	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	3.60%	6.6%
Between July 1, 2017 and June 30, 2018	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	3.60%	6.0%
Between July 1, 2016 and June 30, 2017	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	3.60%	5.31%
Between July 1, 2015 and June 30, 2016	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	3.60%	5.84%
Between July 1, 2014 and June 30, 2015	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	3.60%	6.21%
Between July 1, 2013 and June 30, 2014	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	3.60%	5.41%
Between July 1, 2006 and June 30, 2013	Fixed rate; borrower in school, grace, deferment, repayment and forbearance. Effective July 1, 2008 to June 30, 2012, rate applies to undergraduate unsubsidized Staffords, and both sub and unsub Staffords for graduate or professional students.	Not applicable	6.80%
Before July 1, 2006	Contact your Loan Servicer for rates.		huh. 2040

\*amount added to 10-year Treasury bill to calculate borrower's interest rate

July 2018

#### **PLUS Loans**

10-YR Treasury bill =3 0%

. <u>US Loans</u>	10-11	R Treasury bill =	3.0%
Loan Disbursed	Other Conditions	Interest Rate Or Differential*	Interest Rate Cap
Between July 1, 2018 and June 30, 2019	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	4.60%	7.6%
Between July 1, 2017 and June 30, 2018	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	4.60%	7.0%
Between July 1, 2016 and June 30, 2017	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	4.60%	6.31%

Between July 1, 2015 And June 30, 2016	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	4.60%	6.84%
Between July 1, 2014 And June 30, 2015	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	4.60%	7.21%
Between July 1, 2013 And June 30, 2014	Variable Fixed. Federal 10 year Treasury rate, plus a margin. Federal student loan interest rates for new loans will vary (change) annually, based on the current market. However, loan interest rates are fixed for the life of the loan for all loans disbursed within that award year.	4.60%	6.41%
July 1, 2006	Fixed rate (DL PLUS)	Not applicable	7.90%
July 1, 2006	Fixed rate (FFELP)	Not applicable	8.50%
Prior to July 1, 2006	Contact your Loan Servicer for rates		

\*amount added to 10-year Treasury bill or 1-Yr Constant Maturity Treasury Yield to calculate borrower's interest rate

#### **Consolidation Loan Interest Rates**

Loan Disbursed or Loan Application Received	Other Conditions	Interest Rate Differential*	Interest Rate Cap
Loan application received since July 1, 2003	Fixed interest rate is weighted average of interest rate on loans consolidated rounded up to nearest 1/8%**	Not applicable	Not applicable
Loan application received Oct. 1, 1998 to July 1, 2003**	Fixed interest rate is weighted average of interest rate on loans consolidated rounded up to nearest 1/8%**	Not applicable	8.25%
Loan application received Nov. 13, 1997 to Oct. 1, 1998**	Variable interest rate based on 91-day Treasury bill**	3.10%	8.25%
**Loan application received October 1, 1998 to July 1, 2003 or Nov. 13, 1997 to Oct. 1, 1998 that includes HEAL Loans	Variable interest rate on HEAL portion of consolidation loan is based on the average of the bond equivalent rate of the 91-day Treasury bills auctioned for the quarter prior to July 1	3.00%	Not applicable
Loan disbursed July 1, 1994 to Nov. 13, 1997	Fixed interest rate is weighted average of interest rate on loans consolidated, rounded up to nearest whole percent	Not applicable	Not applicable
Loan disbursed before July 1, 1994	Fixed interest rate is weighted average of interest rate on loans consolidated, rounded to nearest whole percent, minimum interest rate is 9.00%	Not applicable	Not applicable

<sup>\*</sup>amount added to 10-year Treasury bill to calculate borrower's interest rate

July 2018

#### **LOAN FEES**

Loan Type	Current Interest	Fee between 10/1/17 and 9/30/18	Fee between 10/1/18 and 9/30/19
Direct Unsubsidized Loans	Fixed at 6.60%	1.066% of disbursement	1.062% of disbursement
Direct Graduate PLUS Loans	Fixed at 7.60%	4.264% of disbursement	4.248% of disbursement





#### AAMC Monthly Payment Estimator for Medical Students—Direct Unsubsidized Loans

Direct Unsubsidized Loans for a Borrower With a \$250,000 Starting Salary After Four-Year Residency							
		Standard	Extended	IBR	PAYE	REPAYE	
	Balance at Repayment		25-Year Term	Post-Residency Payment and Years			
				\$480–\$600 during residency	\$320–\$400 during residency	\$320–\$400 during residency	
\$100,000	\$115,344	\$1,276	\$738	\$1,276 for 10.3 years	\$1,276 for 11.3 years	\$2,140-\$2,370 for 5.3 years	
\$110,000	\$126,879	\$1,404	\$811	\$1,404 for 10.5 years	\$1,404 for 11.5 years	\$2,140-\$2,370 for 5.9 years	
\$120,000	\$138,413	\$1,531	\$885	\$1,531 for 10.8 years	\$1,531 for 11.7 years	\$2,140-\$2,432 for 6.6 years	
\$130,000	\$149,948	\$1,659	\$959	\$1,659 for 10.9 years	\$1,659 for 11.8 years	\$2,140-\$2,495 for 7.3 years	
\$140,000	\$161,482	\$1,786	\$1,033	\$1,786 for 11.2 years	\$1,786 for 11.9 years	\$2,140-\$2,495 for 7.9 years	
\$150,000	\$173,017	\$1,914	\$1,106	\$1,914 for 11.3 years	\$1,914 for 12 years	\$2,140-\$2,560 for 8.6 years	
\$160,000	\$184,551	\$2,042	\$1,180	\$2,042 for 11.4 years	\$2,042 for 12.1 years	\$2,140-\$2,626 for 9.3 years	
\$170,000	\$196,086	\$2,169	\$1,254	\$2,169 for 11.6 years	\$2,140 for 12.2 years	\$2,140-\$2,626 for 10 years	
\$180,000	\$207,620	\$2,297	\$1,328	\$2,297 for 11.7 years	\$2,140 for 12.4 years	\$2,140-\$2,694 for 10.8 years	

This chart shows the repayment plans most commonly chosen by medical school borrowers. For a full list of all possible repayment plans, consult your servicer or the Federal Student Aid website (studentaid.ed.gov/repay-loans/understand/plans). These figures provide a borrower with estimates of balances and monthly payment amounts. They are estimates only, based on federal regulations, and are subject to change. (Values are rounded to the nearest dollar.) Contact your servicer(s) to discuss your exact balance and payment amounts. The loan amount is assumed to be spread out over four years in eight equal disbursements.

All values above are based on the following assumptions:

- Direct Unsubsidized Loans with interest rates of 5.84% for the first year, then 5.31%, then 6.00%, and then 6.60% for the final year of medical school.
- Four years of medical school and then a six-month grace period with the capitalization of all accrued interest occurring at the end of the grace period. Per federal regulations, income-driven repayment amounts are based on federal poverty guidelines, family size, and stipend/salary.

# The IBR, PAYE, and REPAYE values above are based on the following assumptions:

- Family size of one in the 48 contiguous states.
- Monthly payment amounts increase gradually each year starting at an estimated \$320/PAYE and REPAYE or \$480/IBR in year one, up to an estimated \$400/PAYE and REPAYE or \$600/IBR or in year four (based on estimated median stipend amounts from the AAMC Survey of Resident/Fellow Stipends and Benefits). Actual monthly payment amounts will vary depending on borrower salary/stipend.
- After a four-year residency, the borrower earns a starting salary of \$250,000 (in 2018 dollars).





#### AAMC Monthly Payment Estimator for Medical Students—Direct PLUS Loans

Direct PLUS Loans for a Borrower With a \$250,000 Starting Salary After Four-Year Residency						
Loan Balance at Amount Repayment	Standard	Extended	IBR	PAYE	REPAYE	
	10-Year Term	25-Year Term	Post-Residency Payment and Years			
			\$480–\$600 during residency	\$320–\$400 during residency	\$320-\$400 during residency	
\$5,000	\$5,900	\$68	\$41	\$65 for 11.5 years	\$65 for 12.2 years	\$65-\$80 for 9.8 years
\$10,000	\$11,799	\$137	\$83	\$131 for 11.6 years	\$127-\$131 for 12.2 years	\$127-\$160 for 10.2 years
\$15,000	\$17,699	\$205	\$124	\$197 for 11.7 years	\$185-\$197 for 12.4 years	\$185-\$233 for 10.6 years
\$20,000	\$23,598	\$273	\$166	\$262 for 11.8 years	\$240-\$262 for 12.7 years	\$240-\$302 for 11 years
\$25,000	\$29,498	\$341	\$207	\$328 for 11.8 years	\$292-\$328 for 13 years	\$292-\$377 for 11.4 years

This chart shows the repayment plans most commonly chosen by medical school borrowers. For a full list of all possible repayment plans, consult with your servicer or the Federal Student Aid website (studentaid.ed.gov/repay-loans/understand/plans). These figures provide borrowers with estimates of balances and monthly payment amounts. They are estimates only, based on federal regulations, and are subject to change. The loan amount borrowed is assumed to be spread out over four years in eight equal disbursements. (Values are rounded to the nearest dollar.)

Because Direct PLUS Loans are unsubsidized, the values can be added together to determine payments for larger loan amounts. For example, the values for a loan amount of \$40,000 would be equal to the values in the \$20,000 row multiplied by two; note the values in the \$20,000 row are twice the values shown in the \$10,000 row. This is only applicable for the Standard and Extended Repayment plans.

All values above are based on the following assumptions:

- Direct PLUS Loans with interest rates of 6.84% for the first year, then 6.31%, then 7.00%, and then 7.60% for the final year of medical school.
- Four years of medical school and then a six-month post-enrollment deferment with the capitalization of accrued interest occurring at the end of the in-school deferment and, if taken, at the end of the post-enrollment deferment.

For IBR, PAYE, and REPAYE, Direct PLUS Loans are assumed to be in addition to \$162,000 of Direct Unsubsidized Loans. Under these plans, the monthly payment is applied proportionately between Direct Unsubsidized Loans and Direct PLUS Loans (based on the percentage of the total owed for each loan type). For example, if the monthly payment amount is \$500 and the Direct PLUS balance is 10% of the total owed, 10% of the payment (or \$50) would be applied to the Direct PLUS balance.

Per federal regulations, income-driven repayment amounts are based on federal poverty guidelines, family size, and stipend/salary.

The IBR, PAYE, and REPAYE values above are based on the following assumptions:

- Family size of one in the 48 contiguous states.
- Monthly payment amounts increase gradually each year starting at an estimated \$320/PAYE and REPAYE or \$480/IBR in year one, up to an estimated \$400/PAYE and REPAYE or \$600/IBR in year four (based on estimated median stipend amounts from the AAMC Survey of Resident/Fellow Stipends and Benefits). Actual monthly payment amounts will vary depending on borrower salary or stipend.
- After a four-year residency, the borrower earns a starting salary of \$250,000 (in 2018 dollars).

#### APPENDIX D

#### FEDERAL LOAN SERVICERS

A loan servicer is a company that handles the billing and other services on your federal student loan. The loan servicer will work with you on repayment plans and loan consolidation and will assist you with other tasks related to your federal student loan. It is important to maintain contact with your loan servicer. If your circumstances change at any time during your repayment period, your loan servicer will be able to help.

#### Do I select my loan servicer?

No. Your loan is assigned to a loan servicer by the U.S. Department of Education after your entire loan amount is disbursed (paid out). The loan has been disbursed when your school transfers your loan money to your school account, gives money to you directly, or a combination of both. Your loan is typically disbursed in at least two payments.

#### Whom do I contact to get information about my loan?

If your loan is for the <u>current</u> school year, contact the Financial Aid Office directly for information about:

- loan status,
- loan cancellation within 120 days of disbursement, or
- loan disbursement amounts and timing

If your loan was disbursed in a prior school year, contact your loan servicer when you:

- need help making your loan payment;
- change your name, address, or phone number;
- have a question about your bill;
- have a question about other features of your student loan, such as deferment, forbearance and forgiveness;
- graduate;
- drop below half-time enrollment;
- stop going to school; or
- transfer to another school

#### Who is my loan servicer?

Visit the National Student Loan Data System (NSLDS®) to view information about all of the federal student loans you have received and to find contact information for the loan servicer or *lender* for your loans. You will need your Federal Student Aid PIN to access your information. The following are loan servicers for federally held loans:

#### **Aspire Resources Inc.**

6775 Vista Drive West Des Moines, IA 50266-9305 1-877-855-1119

Web site: www.AspireResourcesinc.com

#### **Conduent Education Services**

Campus Products and Services (Correspondence) P.O. Box 7060 Utica, NY 13504-7060

Web site: www.ConduentEducation.com

#### **CornerStone Education Loan Servicing**

PO Box 145122 (Correspondence) Salt Lake City, UT 84114-5122

1-800-663-1662

Web site: www.MyCornerStoneLoan.org

#### **Direct Consolidation Loan Program**

US Department of Education Loan Consolidation Center PO Box 242800 Louisville, KY 40224-2800

1-800-557-7392

Web site: www.studentloans.gov

#### **ECSI Federal Perkins Loan Servicer**

100 Global View Drive Suite 800 Warrendale, PA 15086 1-888-549-3274

Web site: www.heartland.ecsi.net

#### **ESA/Edfinancial Services**

PO Box 36008 (Correspondence) Knoxville, TN 37930-6008 1-855-337-6884

Web site: www.edfinancial.com/DL

#### FedLoan Servicing (PHEAA)

PO Box 69184 (Correspondence) Harrisburg, PA 17106-9184 1-800-699-2908

Web site: www.myfedloan.org

#### **Granite State (GSMR)**

Granite State Management & Resources PO Box 3420 (Correspondence) Concord, NH 03302-3420 1-888-556-0022

Web site: www.gsmr.org

#### Great Lakes Educational Loan Services, Inc.

PO Box 7860 (Correspondence) Madison, WI 53707 1-800-236-4300

Web site: https://mygreatlakes.org

#### **MOHELA**

633 Spirit Drive (Correspondence) Chesterfield, MO 63005-1243 1-888-866-4352

Web site: www.mohela.com

#### Navient Dept. of Ed.

PO Box 9635 (Correspondence) Wilkes-Barre, PA 18773-9635 1-800-722-1300

Web site: www.navient.com

#### Nelnet/EFS Services, Inc. (Correspondence)

PO Box 82561 Lincoln, NE 68501-2561 1-888-486-4722

Web site: www.nelnet.com

#### **OSLA Student Loan Servicing**

PO Box 18475 (Correspondence) Oklahoma City, OK 73154-0475 1-866-264-9762

Web site: www.osla.org

#### Sallie Mae

PO Box 3319 (Correspondence) Wilmington, DE 19804-4319 1-800-472-5543

Web site: www.salliemae.com